

Kassidy's SMC MASTER Price List (Rev. 10/17/08)

Item #	Product Description	Retail Price	NCA Member Price	Savings	CA Sales Tax 8.25%	Member Discount
21	CD #1 Beauty Business For Profit	\$40.00	\$35.00	\$5.00	\$3.30	13%
81	Tape#1 Beauty Business For Profit	\$40.00	\$35.00	\$5.00	\$3.30	13%
22	CD #2 Set Up & Run A Business for B/R	\$48.00	\$40.00	\$8.00	\$3.96	17%
82	Tape #2 Set Up & Run A Business for B/R	\$48.00	\$40.00	\$8.00	\$3.96	17%
23	CD #3 Front Desk	\$70.00	\$60.00	\$10.00	\$5.78	14%
83	Tape #3 Front Desk (w/Forms) Book like	\$60.00	\$45.00	\$15.00	\$4.95	25%
833	Tape #3 Front Desk (PC)	\$60.00	\$45.00	\$15.00	\$4.95	25%
834	Tape #3 Front Desk (MAC)	\$60.00	\$45.00	\$15.00	\$4.95	25%
24	CD #4 So Now You're a Business Owner	\$40.00	\$35.00	\$5.00	\$3.30	13%
84	Tape #4 So Now You're a Business Owner	\$35.00	\$30.00	\$5.00	\$2.89	14%
25	CD #5 Before You Become a Business Owner	\$35.00	\$30.00	\$5.00	\$2.89	14%
85	Tape #5 Before You Become a Business Owner	\$30.00	\$25.00	\$5.00	\$2.48	
26	CD #6 Employee Compensation	\$48.00	\$40.00	\$8.00	\$3.96	17%
86	Tape #6 Employee Compensation	\$40.00	\$35.00	\$5.00	\$3.30	
61	P&P ALL States	\$70.00	\$60.00	\$10.00	\$5.78	14%
54	Business Employment AGMT	\$325.00	\$275.00	\$50.00	\$26.81	16%
55	Bus. Emp. Agmt. Front Desk	\$185.00	\$165.00	\$20.00	\$15.26	11%
57	Incentive Compensation Plan	\$195.00	\$175.00	\$20.00	\$16.09	10%
64	Survival Manual	\$30.00	\$25.00	\$5.00	\$2.48	17%
65	Employee Management Forms	\$45.00	\$35.00	\$10.00	\$3.71	22%
541	Employee Management Forms w/Agreement	\$25.00	\$25.00	\$0.00	\$2.06	
231	Front Desk Management Forms	\$45.00	\$40.00	\$5.00	\$3.71	
51	Space Sub Lease	\$315.00	\$265.00	\$50.00	\$25.99	16%
52	Space Lease (Building Owner)	\$315.00	\$265.00	\$50.00	\$25.99	16%
53	Space Sub Lease Update	\$55.00	\$45.00	\$10.00	\$4.54	18%
5323	Multi-Site Lease (2-3 Loc.)	\$375.00	\$325.00	\$50.00	\$30.94	
5349	Multi-Site Lease (4-9 Loc.)	\$700.00	\$550.00	\$150.00	\$57.75	
5310	Multi-Site Lease (9+ add)	\$45.00	\$25.00	\$20.00	\$3.71	
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62	B/R Management Forms	\$45.00	\$35.00	\$10.00	\$3.71	22%
621	B/R Management Forms w/Lease	\$25.00	\$25.00	\$0.00	\$2.06	0
101	Consulting Fee Per Hour	\$140.00	\$140.00	\$0.00	\$11.55	
56	I/C Services Agreement	\$195.00	\$175.00	\$20.00	\$16.09	10%
58	I/C Agreement Update	\$45.00	\$35.00	\$10.00	\$3.71	22%
63	I/C Management Forms	\$35.00	\$25.00	\$10.00	\$2.89	29%
Shipping & Handling: Regular: \$6.00 Priority: \$13.00 Overnight: \$30.00						